

## Essentials to Successful Stewardship

I. It is time to break the *silence about money* in the church. Money is a spiritual matter. It is a reflection of the quality of one's discipleship.

II. People are drawn to churches by their practice of *hospitality*. They become generous, because the church is friendly, open and inclusive. In an hospitable church, people feel safe and loved

## Six Essential of Christian Fund Raising

1. The church operates out a sense of the *abundance* of God's love and grace.
2. The church has a holistic expression of God's work; that is, the vastness of the *limitless* needs of people.
3. The church's practice of stewardship is based on the theological tenants of the P.C. (U.S.A.) (such as *proportionate giving*.)
4. The church does not just ask for people to give money , but to be a part of the *mission and ministry* of the church.
5. The church stresses the importance of doing *intentional and integrated* planning in its giving to mission and ministry.
6. The church seeks out *mature, committed, and theologically* oriented people to lead the stewardship ministry.

## III. Creating a Climate for Generous Giving

- . appeals to that which motivates giving for different generations ( older people may give out of gratitude; younger people may give out a specific need that is defined)
- . encourage the practice of proportionate giving
- . preach stewardship and interpret mission year round in worship and education
- . make the offering a high point in worship
- . honor the different giving patterns of the various givers
- . offer more opportunities to give
- . "interpret, interpret, interpret" Shared Mission Giving
- . share mission stories in worship, committee meetings, church school, PW the session, diaconate and everywhere there is group.
- . establish an endowment program for givers to continue giving after they die
- . tell people where the money goes and that a need has been fulfilled